



# Transforming your teams and your business

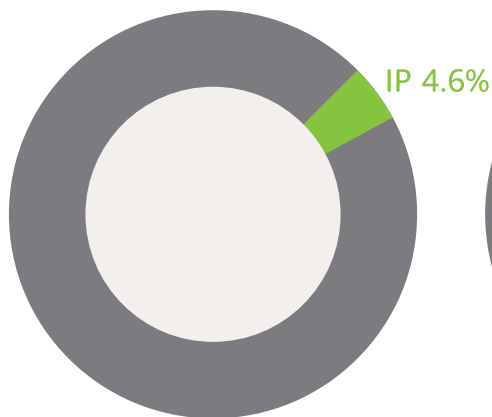
Your communications world is changing.  
Teams are more connected, more mobile  
and more virtual.

# Transformation from TDM to IP

Making virtual teams possible

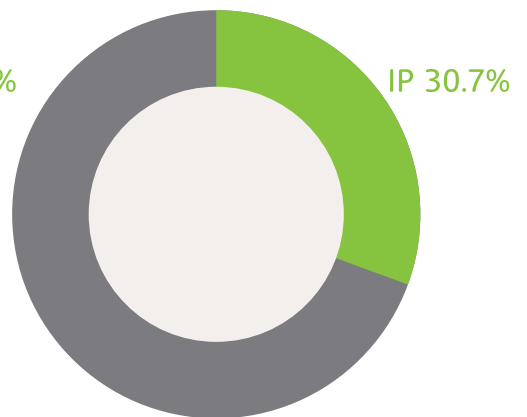
In ten short years IP communications has gained over 50% penetration across the enterprise world – replacing high cost TDM infrastructures and building the platform for more powerful, flexible communications networks.

**2001 World Line Shipments**



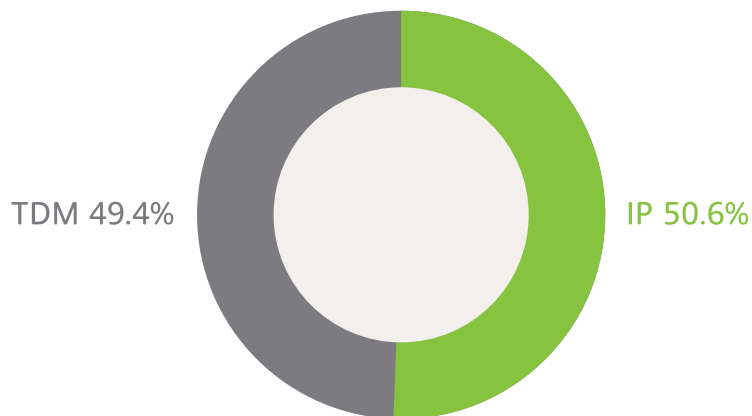
TDM 95.4%

**2006 World Line Shipments**



TDM 69.3%

**2011 World Line Shipments**



TDM 49.4%

IP 50.6%

# Changing the economics for business

## 2012 Voice Cost per Employee

\$434

\$234

TDM PBX

IP PBX

IP infrastructures have dramatically cut the cost of employee conversations – by almost 50% – and forever changed the economics of enterprise communications.

# And now offers a host of unified opportunities

With IP embedded at the heart of the enterprise, unified communications applications are offering new ways to work – supporting increasingly virtual teams and accelerating the performance and productivity of today's anywhere worker.



Keep anywhere workers connected



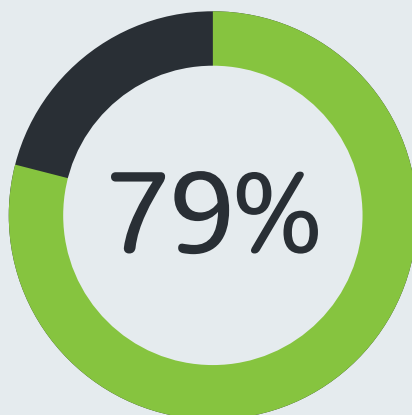
Know when colleagues are available



Gets faster and better results for customers

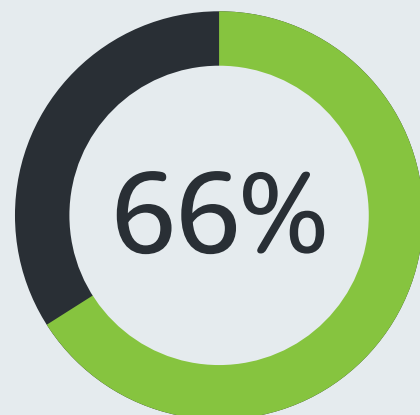


Increases employee and team productivity



of employees always or frequently work as part of a virtual team.

*source: Unify*



of teams now include members in at least three time zones.

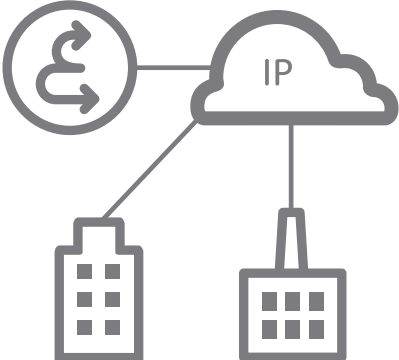
*source: Jacob Morgan*

# OpenScape 4000 has been driving customer evolution

**2001 HiPath 4000 Introduced**

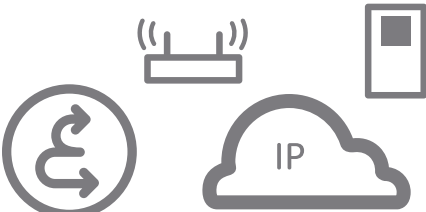


**2006 HiPath 4000 SIP Trunking**

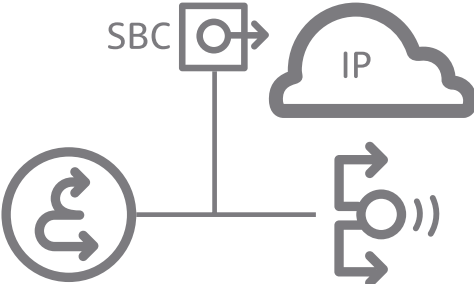


Since its launch in 2001 OpenScape 4000 has been the catalyst for new, lower cost and more flexible IP infrastructures.

**2009 DECT over IP**

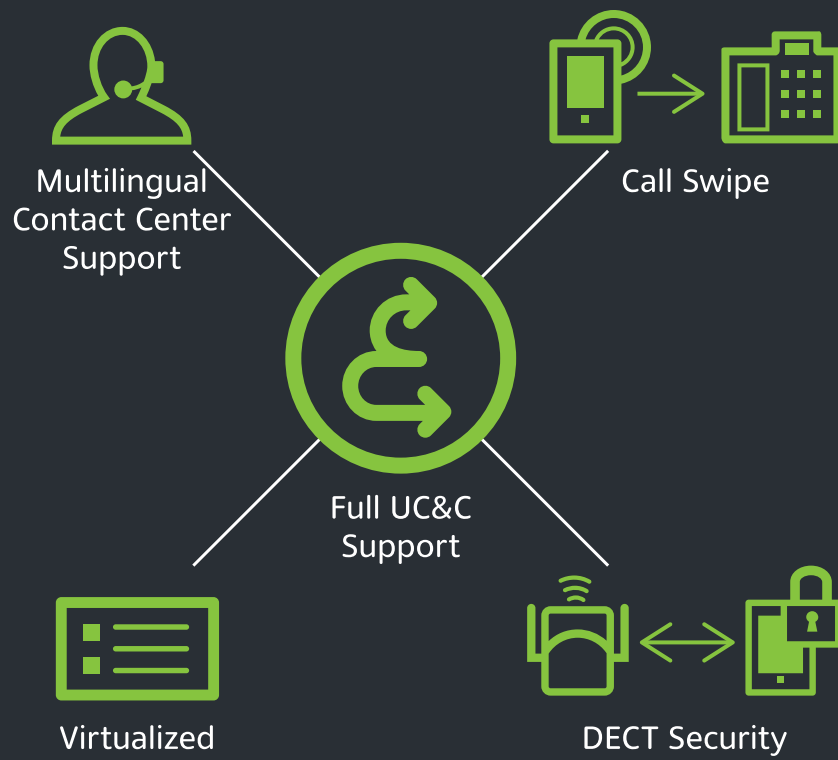


**2010 OpenScape SBC**



# Today

The evolution continues today. OpenScape 4000 now delivers a powerful and comprehensive range of unified communications and collaboration applications.



# The OpenScape Enterprise Portfolio

Contact Center



Video Conferencing



Unified Messaging



Web Collaboration



Unified Communications



OpenScape 4000



Deployed in over 80 Countries



Over 25,000 Customers

Over a decade of innovation and now OpenScape 4000 brings everything together – supporting the way you do business today.

# Welcome to a new way to work

Tell us what you think  
[www.unify.com](http://www.unify.com)

## About Unify

Unify is one of the world's leading communications software and services firms, providing integrated communications solutions for approximately 75 percent of the Fortune Global 500. Our solutions unify multiple networks, devices and applications into one easy-to-use platform that allows teams to engage in rich and meaningful conversations. The result is a transformation of how the enterprise communicates and collaborates that amplifies collective effort, energizes the business, and enhances business performance. Unify has a strong heritage of product reliability, innovation, open standards and security.

[unify.com](http://unify.com)



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your enterprise

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